Cannon, H. W.

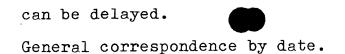
February 16, 1899

H. W. Cannon to James J. Hill.

Encloses copy of telegram sent to Hill, Coster and Mellen are planning to "build cutoff through to Palmer, unless Pacific Coast Co. can offer some inducements."

Also encloses copy of his telegram to T. Jefferson Coolidge, Jr. of Boston re using Coolidge's influence with Morgan's people, and with Mellen, to prevent the paralleling of this line.

Lamont is following the situation very closely. Hopes that the transaction between the Northern Pacific and Smith & Guerin



Cannon, H. W. February 16, 1899 [There are 3 letters for this date]

H. W. Cannon to J. J. Hill.

"Referring to your telegram of the 10th inst., authorizing me to purchase Seattle & Northern R'y. Co. from the Pacific Coast Co., I have today closed the transaction, and the sale is consumated."

General correspondence by date.

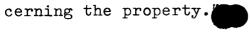


Cannon, H.W. February 16, 1899 [There are 3 letters for this date]

H. W. Cannon to James J. Hill.

"As indicated in my other communications I have completed the Seattle & Northern transaction, and we believe that we have prevented the C. J. Smith trade, although that, of course, is uncertain..."

"If you come to New York the latter part of March, we can then take up the whole Pacific Coast Co. situation. I am at present so situated that the Directors will I believe follow any suggestion have to make con-



General correspondence by date