Morgan, J. P. March 31, 1902 To Charles Steele, C/o J.P.Morgan & Co.

Re several legal cases in court. Judges think imported counsel indicates a weakness of the case and so prefers here to use local attorneys. Rockefeller, in his suit with Merritts made mistake of sending his N.Y. counsel to try the case. Result was that he was beaten for about two million dollars and later he was glad to get Mr. Kellogg's services to get a new trial and change the verdict.

JJH Letter Book, 3/13/99 - 5/30/02,p.425

