JJH to Potter, JJH Letterbook 3/11--9/8/85, pp. 350-51.

Potter is VP of CB&O. JJH introduces "Mr. D.C. Shepard of this city who wants to build slme railroad for your Company." Goes on to praise Shepard extremely highly. "During the year in which he built 500 miles for the Canadian Pacific Ry. Co. he built 300 miles for us and 200 for the C.M.&St.P Ry. Co. and I believe made money out of us all. I know of no other firm that has done so much work in the same length of time. Mr. Shepard was the first Chief Engineer of any Railroad in the State of Minnesota."