

Railroads - Gulf Coast competition 2/29/1904

Hill to Louis W. Hill

The important thing for the Seattle business was to get the needed land. This has been done and "at a price of not more than a quarter of what it would cost today."

"I note what you say in regard to Mr. Rogers & the Similakameen extension. I think that one of the first extensions we should make is from Grand Forks to the Okanogan, and possibly to grade 30 miles or 40 up the Similakameen Valley!

"The Trunk lines are beginning to be alarmed about the movement of western traffic to Gulf ports, and the Eastern cities particularly New York, are taking an active interest in this quest

ion with a view to stopping it. It is not so much the rate that is drawing business to the Gulf as the inability of the lines east of Chicago to handle the business."

JJH LetterBook, 11/18/02 - 11/13/04, p. 290