Hill to H. W. Cannon

St. Paul & Duluth shows increased earnings but situation has changed - their terminal facilities are totally inadequate to successfully compete with other companies for business. \$12.50 per car of flour from Minneapolis to Duluth, of which \$4.50 has to be paid for Minneapolis terminal facilites.

JJH LetterBook, 3/22/86 - 10/22/86, p. 262