

Stephen, George

October 28, 1894

Hill to Sir George

I am surprised to learn the contents of your telegram in regard to Mr. Nichols course [concerning] Bond sales." He is <sup>just</sup> a faithful, able representative of our company in N.Y. that it would be hard to replace him. In the past three yrs. He has turned down two offers of presidency of trust companies with better salaries than we pay him. I had thought he was losing a certain "short brusque way of discussing matters" but perhaps I am only getting used to it. I have asked him to come here and bring the letter he wrote you.

JJH LetterBook, 10/22/94, p. 444