## 2003 Field Workshops

## **Seeing Results**

istorical organizations are accountable in a variety of ways – to the people we serve, to our communities, to our funders. How do we measure our successes in these arenas? And how do we communicate those successes to our stakeholders? It's all about results.

This year's workshops are designed to help you see and understand the results of your work. You'll come away with practical information on audience surveys and evaluation, communications strategies, volunteer recruitment and fundraising. And, as always, you'll have an opportunity to tour local historic sites. Join us in one of these fair cities!

## Friday, March 21 Red Wing

Host: Goodhue County Historical Society
Location: Goodhue County Historical Society,
1166 Oak St.

## Friday, April 11 Fairmont

Host: Martin County Historical Society Location: Holiday Inn, junction of I-90 and Minn. Hwy. 15

### Friday, May 2 Alexandria

Host: Douglas County Historical Society Location: Holiday Inn, junction of I-94 and Minn. Hwy. 29

### Friday, May 9 Virginia

Host: Virginia Area Historical Society Location: Park Inn, 502 Chestnut St.

**Fee:** \$25 per person. Includes materials, lunch, refreshments and tour.

**To register:** Complete and mail the registration form on the other side. Please register at least one week in advance of each workshop – by March 14 for Red Wing, April 4 for Fairmont, April 25 for Alexandria or May 2 for Virginia.

For more information: Call David Grabitske at 651-297-4416 or e-mail david.grabitske@mnhs.org.

The mission of the Minnesota Historical Society is to foster among people an awareness of Minnesota history so that they may draw strength and perspective from the past and find purpose for the future.



# Workshop Schedule

8:30 to 9 a.m. — Registration, coffee, rolls

9 to 9:15 — Welcoming Remarks

9:15 to 10 — Keynote Address

## Older and Wiser? Changing Perspectives on Preservation

Charles Nelson, historical architect at the Minnesota Historical Society, looks back at changes he has seen in the historic preservation movement during more than three decades of work to save Minnesota's cultural resources.

10 to 10:15 — Break

### 10:15 to noon — Concurrent Sessions I

Making the Case: The Importance of Local History Field services staff members Tim Glines and David Grabitske lead a group exercise designed to develop and refine the messages you take to stakeholders about the importance of your work.

Working with Volunteers: Planning +
Recruitment + Recognition = Results
Is your organization a place where volunteers want
to be? Staff from the Minnesota Historical Society's
Volunteer Services Office give you the tools to attract
volunteers of all ages by focusing on planning,
recruitment and recognition.

Noon to 2:15 p.m. — Lunch and Tour

#### 2:15 to 3:30 — Concurrent Sessions II

Audience Surveys and Evaluation, Part I Jennifer Lanning, audience research specialist at the Minnesota Historical Society, explains how knowing your audiences can help you develop programs that meet the needs of your community.

#### **Grants Workshop**

Mandy Skypala and David Grabitske of the grants office review Minnesota Historical Society grant programs and other funding sources, offer practical tips for submitting state grant-in-aid and capital grant applications, and update the status of the Minnesota Transportation History grants program.

3:30 to 3:45 — Break

#### 3:45 to 4:30 — Concurrent Sessions III

Audience Surveys and Evaluation, Part II Building on Part 1, Jennifer Lanning demonstrates how to undertake your own surveys and audience research projects without a large budget.

#### **Fundraising: Individual Gifts**

Marc Johnson, development director at the American Swedish Institute, offers strategies for identifying and soliciting gifts from individual donors.

Registration Form Name(s)	Title(s)	_ _ _
Organization Address City State Zip	Phone E-mail	
Circle one: March 21, Red Wing April 11, Fairmont May 2, Alexandria May 9, Virginia  Number of persons registering: at \$25 each. Total enclosed:  Make check payable to Minnesota Historical Society. Mail payment and registration form to:  Minnesota Historical Society  Attn. David Grabitske, 345 Kellogg Blvd. W., St. Paul, MN 55102-1906		